

Executive Summary

Executive Summary

LOCAL 1500 WELFARE FUND

FULL TIME EMPLOYEES

All Selected Groups

January 2011 through December 2011

Pharmacy Benefit Reports



Fast Facts

LOCAL 1500 WELFARE FUND

FULL TIME EMPLOYEES

January 2011 through December 2011

All Pharmacies

Executive Summary

Customer ID: LCL1500

Client ID: LCLF

Group ID: All Selected Groups

Cost Information

Ingredient Cost	\$8,616,628.45
Dispensing Fee	\$122,666.22
Tax	\$0.22
Total Rx Cost	\$8,721,319.21
Copays	(\$856,522.12)
Total Net Plan Cost	\$7,864,797.09

Member Information

Total Average Members	10,327
Net Plan Cost Per Member	\$761.60
Number of Paid Claims	82,835
Average Cost Per Claim	\$94.95
Monthly Utilization Factor	0.67
PMPM	\$63.47
Generic Utilization Rate	68%

Pharmacy Information

MAIL

Net Plan Cost	\$1,565,829.39
Total Claims	5,591
Average Cost Per Claim	\$280.06

RETAIL

Net Plan Cost	\$6,316,943.38
Total Claims	77,244
Average Cost Per Claim	\$81.78



Brand and Generic Claims Analysis

LOCAL 1500 WELFARE FUND

FULL TIME EMPLOYEES

January 2011 through December 2011

All Pharmacies
Executive Summary

Customer ID: LCL1500

Client ID: LCLF

Group ID: All Selected Groups

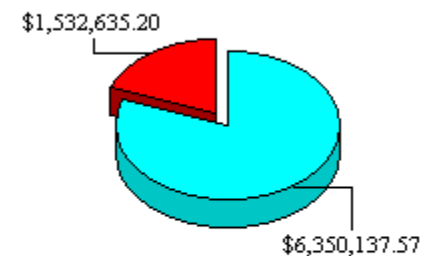
	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Cost Per Claim	PMPM	Ingr Cost	Dispense Fee	Tax	Copay
Brand	10,327	26,436	0.21	\$ 6,350,137.57	\$ 240.21	\$ 51.24	\$ 6,898,782.54	\$ 36,735.15	\$ 0.00	\$ 585,380.12
Generic	10,327	56,399	0.46	\$ 1,532,635.20	\$ 27.17	\$ 12.37	\$ 1,717,845.91	\$ 85,931.07	\$ 0.22	\$ 271,142.00
	10,327	82,835	0.67	\$7,864,797.09	\$94.95	\$63.47	\$8,616,628.45	\$122,666.22	\$0.22	\$856,522.12

Number of Claims



@BRAND CLAIMS	31.9%
@GENERIC CLAIMS	68.1%
Total:	100.0%

Total Plan Cost



@BRAND COST	80.6%
@GENERIC COST	19.4%
Total:	100.0%



Mail and Retail Claims Analysis

LOCAL 1500 WELFARE FUND

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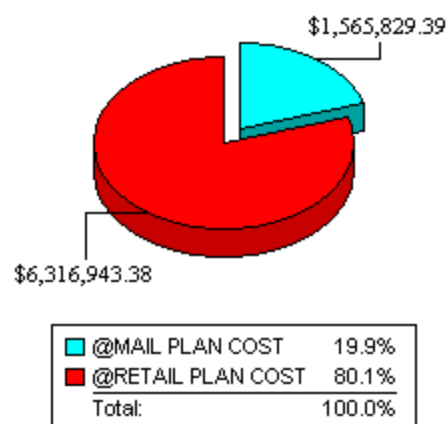
Customer ID: LCL1500

Client ID: LCLF

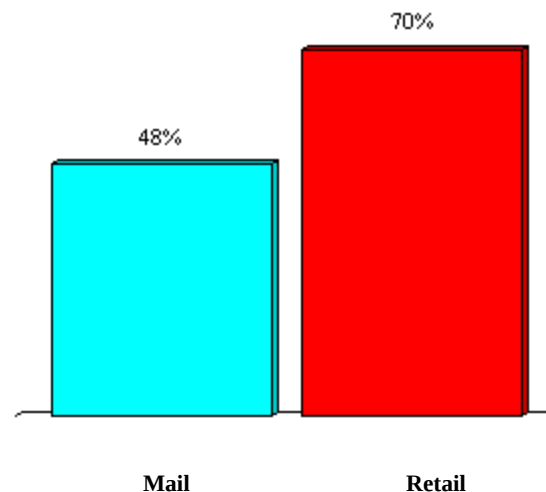
Group ID: All Selected Groups

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Cost Per Claim	PMPM	Ingr Cost	Dispense Fee	Tax	Copay
Mail Order										
Brand	10,327	2,908	0.02	\$ 1,358,780.38	\$ 467.26	\$ 10.96	\$ 1,395,330.61	\$ 7.50	\$ 0.00	\$ 36,557.73
Generic	10,327	2,683	0.02	\$ 207,049.01	\$ 77.17	\$ 1.67	\$ 218,586.86	\$ 0.00	\$ 0.00	\$ 11,537.85
Total	10,327	5,591	0.05	\$ 1,565,829.39	\$ 280.06	\$ 12.64	\$ 1,613,917.47	\$ 7.50	\$ 0.00	\$ 48,095.58
Retail										
Brand	10,327	23,528	0.19	\$ 4,991,357.19	\$ 212.15	\$ 40.28	\$ 5,503,451.93	\$ 36,727.65	\$ 0.00	\$ 548,822.39
Generic	10,327	53,716	0.43	\$ 1,325,586.19	\$ 24.68	\$ 10.70	\$ 1,499,259.05	\$ 85,931.07	\$ 0.22	\$ 259,604.15
Total	10,327	77,244	0.62	\$ 6,316,943.38	\$ 81.78	\$ 50.98	\$ 7,002,710.98	\$ 122,658.72	\$ 0.22	\$ 808,426.54

Mail and Retail Utilization (\$)



Generic Utilization (Number of Claims)





Family Unit Claims Analysis

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Customer ID: LCL1500

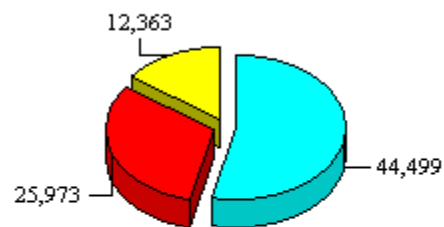
Client ID: LCLF

Group ID: All Selected Groups

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Cost Per Claim	PEPM
Per Employee	4,502	82,835	1.53	\$ 7,864,797.09	\$ 94.95	\$ 145.57

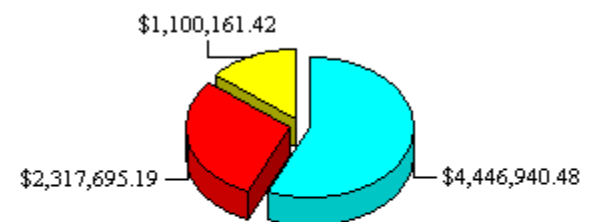
	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Cost Per Claim	PMPM
Employees (01)	4,502	44,499	0.82	\$ 4,446,940.48	\$ 99.93	\$ 82.31
Spouses (02)	2,273	25,973	0.95	\$ 2,317,695.19	\$ 89.23	\$ 84.98
Dependents (03)	3,552	12,363	0.29	\$ 1,100,161.42	\$ 88.99	\$ 25.81
Totals	10,327	82,835	0.67	\$ 7,864,797.09	\$ 94.95	\$ 63.47

Number of Claims



@01 Employee Claims	53.7%
@02 Spouse Claims	31.4%
@03 Dependent Claims	14.9%
Total:	100.0%

Total Plan Cost



@01 Employee Cost	56.5%
@02 Spouse Cost	29.5%
@03 Dependent Cost	14.0%
Total:	100.0%



Maintenance Drug Analysis

LOCAL 1500 WELFARE FUND

FULL TIME EMPLOYEES

January 2011 through December 2011

All Pharmacies

Executive Summary

Customer ID: LCL1500

Client ID: LCLF

Group ID: All Selected Groups

Pharmacy Type	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Cost Per Claim	PM/PM
ACUTE						
Mail	10,327	303	0.00	\$ 76,087.89	\$ 251.12	\$ 0.61
Retail	10,327	30,781	0.25	\$ 1,892,972.84	\$ 61.50	\$ 15.28
Totals	10,327	31,084	0.25	\$ 1,969,060.73	\$ 63.35	\$ 15.89
MAINTENANCE						
Mail	10,327	5,288	0.04	\$ 1,489,741.50	\$ 281.72	\$ 12.02
Retail	10,327	46,463	0.37	\$ 4,405,994.86	\$ 94.83	\$ 35.56
Totals	10,327	51,751	0.42	\$ 5,895,736.36	\$ 113.93	\$ 47.58

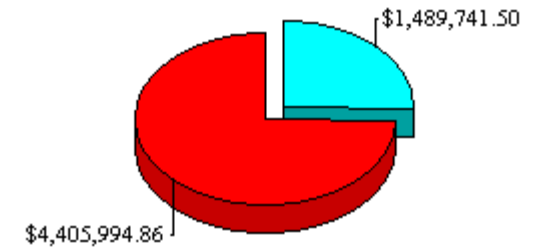
Number of Claims



Total Plan Cost



Maintenance Utilization Costs



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LOCAL 1500 WELFARE FUND

PART TIME EMPLOYEES

January 2011 through December 2011

All Pharmacies

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Customer ID: LCL1500

Client ID: LCLP

Group ID: All Selected Groups

Cost Information

Ingredient Cost	\$2,261,380.51
Dispensing Fee	\$66,412.80
Tax	\$0.00
Total Rx Cost	\$2,252,892.72
Copays	(\$433,019.48)
Total Net Plan Cost	\$1,819,873.24

Member Information

Total Average Members	11,567
Net Plan Cost Per Member	\$157.33
Number of Paid Claims	41,664
Average Cost Per Claim	\$43.68
Monthly Utilization Factor	0.30
PMPM	\$13.11
Generic Utilization Rate	76%

Pharmacy Information

MAIL

Net Plan Cost	\$194,202.57
Total Claims	1,093
Average Cost Per Claim	\$177.68

RETAIL

Net Plan Cost	\$1,700,571.26
Total Claims	40,571
Average Cost Per Claim	\$41.92



Brand and Generic Claims Analysis

LOCAL 1500 WELFARE FUND

PART TIME EMPLOYEES

January 2011 through December 2011

All Pharmacies
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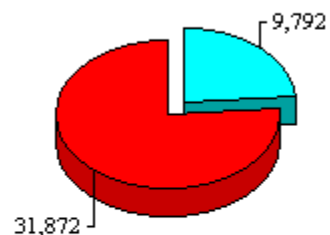
Customer ID: LCL1500

Client ID: LCLP

Group ID: All Selected Groups

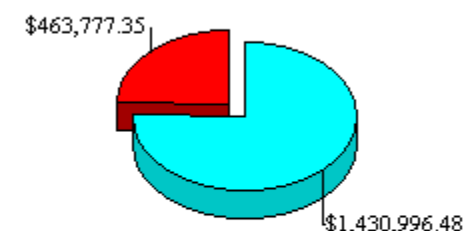
	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Cost Per Claim	PMPM	Ingr Cost	Dispense Fee	Tax	Copay
Brand	11,567	9,792	0.07	\$ 1,430,996.48	\$ 146.14	\$ 10.31	\$ 1,732,747.94	\$ 14,712.55	\$ 0.00	\$ 316,464.01
Generic	11,567	31,872	0.23	\$ 463,777.35	\$ 14.55	\$ 3.34	\$ 528,632.57	\$ 51,700.25	\$ 0.00	\$ 116,555.47
	11,567	41,664	0.30	\$1,819,873.24	\$43.68	\$13.11	\$2,261,380.51	\$66,412.80	\$0.00	\$433,019.48

Number of Claims



@BRAND CLAIMS	23.5%
@GENERIC CLAIMS	76.5%
Total:	100.0%

Total Plan Cost



@BRAND COST	75.5%
@GENERIC COST	24.5%
Total:	100.0%



Mail and Retail Claims Analysis

LOCAL 1500 WELFARE FUND

PART TIME EMPLOYEES

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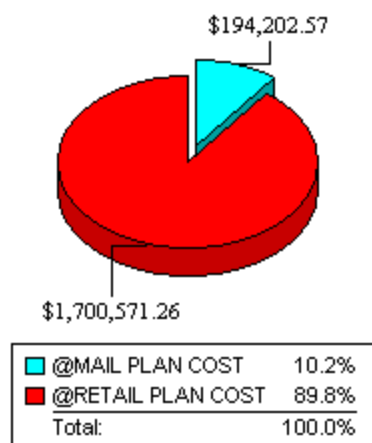
Customer ID: LCL1500

Client ID: LCLP

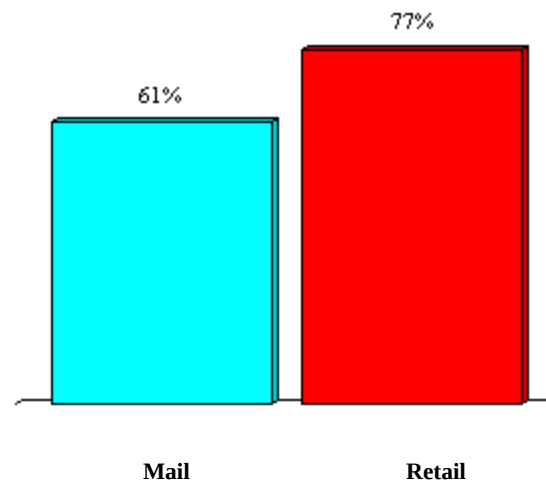
Group ID: All Selected Groups

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Cost Per Claim	PMPM	Ingr Cost	Dispense Fee	Tax	Copay
Mail Order										
Brand	11,567	421	0.00	\$ 154,612.32	\$ 367.25	\$ 1.11	\$ 162,826.26	\$ 0.00	\$ 0.00	\$ 8,213.94
Generic	11,567	672	0.00	\$ 39,590.25	\$ 58.91	\$ 0.29	\$ 43,496.72	\$ 0.00	\$ 0.00	\$ 3,906.47
Total	11,567	1,093	0.01	\$ 194,202.57	\$ 177.68	\$ 1.40	\$ 206,322.98	\$ 0.00	\$ 0.00	\$ 12,120.41
Retail										
Brand	11,567	9,371	0.07	\$ 1,276,384.16	\$ 136.21	\$ 9.20	\$ 1,569,921.68	\$ 14,712.55	\$ 0.00	\$ 308,250.07
Generic	11,567	31,200	0.22	\$ 424,187.10	\$ 13.60	\$ 3.06	\$ 485,135.85	\$ 51,700.25	\$ 0.00	\$ 112,649.00
Total	11,567	40,571	0.29	\$ 1,700,571.26	\$ 41.92	\$ 12.25	\$ 2,055,057.53	\$ 66,412.80	\$ 0.00	\$ 420,899.07

Mail and Retail Utilization (\$)



Generic Utilization (Number of Claims)





Family Unit Claims Analysis

LOCAL 1500 WELFARE FUND

PART TIME EMPLOYEES

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All Pharmacies

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Customer ID: LCL1500

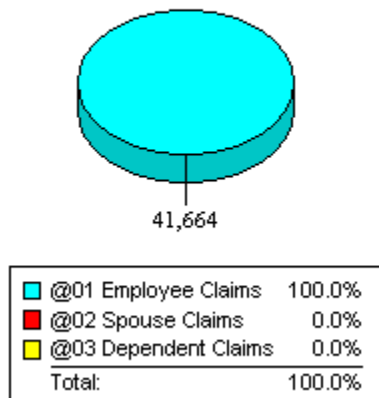
Client ID: LCLP

Group ID: All Selected Groups

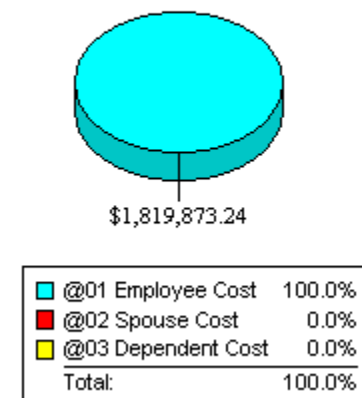
	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Cost Per Claim	PEPM
Per Employee	11,567	41,664	0.30	\$ 1,819,873.24	\$ 43.68	\$ 13.11

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Cost Per Claim	PMPM
Employees (01)	11,567	41,664	0.30	\$ 1,819,873.24	\$ 43.68	\$ 13.11
Spouses (02)	0	0	0.00	\$ 0.00	\$ 0.00	\$ 0.00
Dependents (03)	0	0	0.00	\$ 0.00	\$ 0.00	\$ 0.00
Totals	11,567	41,664	0.30	\$ 1,819,873.24	\$ 43.68	\$ 13.11

Number of Claims



Total Plan Cost





Maintenance Drug Analysis

LOCAL 1500 WELFARE FUND

PART TIME EMPLOYEES

January 2011 through December 2011

All Pharmacies

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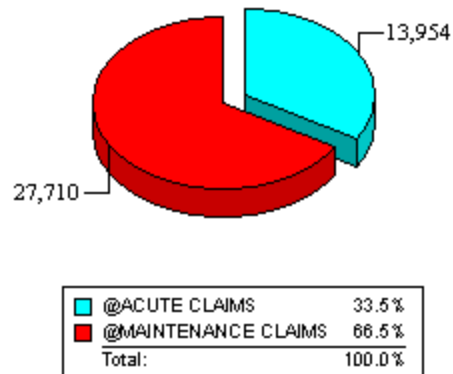
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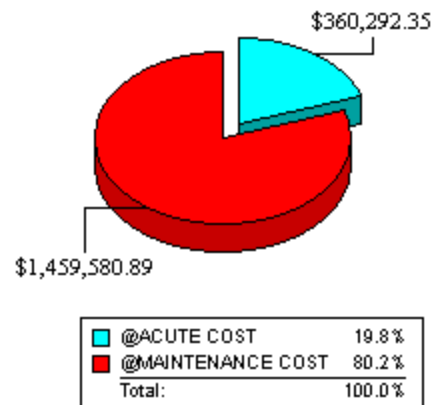
Group ID: All Selected Groups

Pharmacy Type	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Cost Per Claim	PM/PM
ACUTE						
Mail	11,567	49	0.00	\$ 6,505.53	\$ 132.77	\$ 0.05
Retail	11,567	13,905	0.10	\$ 353,786.82	\$ 25.44	\$ 2.55
Totals	11,567	13,954	0.10	\$ 360,292.35	\$ 25.82	\$ 2.60
MAINTENANCE						
Mail	11,567	1,044	0.01	\$ 187,697.04	\$ 179.79	\$ 1.35
Retail	11,567	26,666	0.19	\$ 1,271,883.85	\$ 47.70	\$ 9.16
Totals	11,567	27,710	0.20	\$ 1,459,580.89	\$ 52.67	\$ 10.52

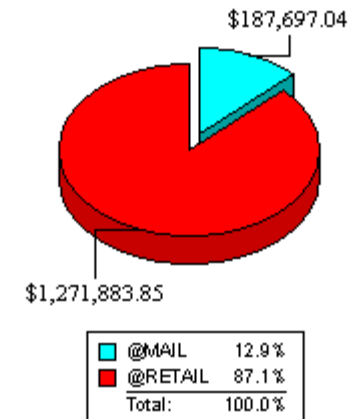
Number of Claims



Total Plan Cost



Maintenance Utilization Costs



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SPECIAL PART TIMERS

All Selected Groups

January 2011 through December 2011

Pharmacy Benefit Reports



Fast Facts

LOCAL 1500 WELFARE FUND
SPECIAL PART TIMERS

January 2011 through December 2011

All Pharmacies

Executive Summary

Customer ID: LCL1500

Client ID: LCLSPT

Group ID: All Selected Groups

Cost Information

Ingredient Cost	\$1,122,460.11
Dispensing Fee	\$28,017.12
Tax	\$0.00
Total Rx Cost	\$1,140,790.36
Copays	(\$229,241.80)
Total Net Plan Cost	\$911,548.56

Member Information

Total Average Members	2,144
Net Plan Cost Per Member	\$425.10
Number of Paid Claims	18,227
Average Cost Per Claim	\$50.01
Monthly Utilization Factor	0.71
PMPM	\$35.42
Generic Utilization Rate	75%

Pharmacy Information

MAIL

Net Plan Cost	\$85,404.58
Total Claims	459
Average Cost Per Claim	\$186.07

RETAIL

Net Plan Cost	\$835,830.85
Total Claims	17,768
Average Cost Per Claim	\$47.04



Brand and Generic Claims Analysis

LOCAL 1500 WELFARE FUND

SPECIAL PART TIMERS

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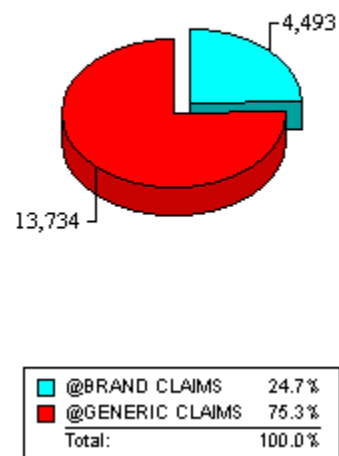
Customer ID: LCL1500

Client ID: LCLSPT

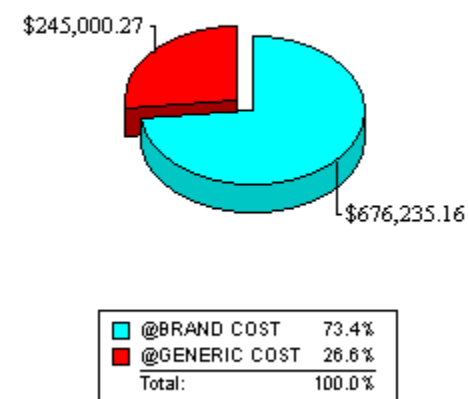
Group ID: All Selected Groups

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Cost Per Claim	PMPM	Ingr Cost	Dispense Fee	Tax	Copay
Brand	2,144	4,493	0.17	\$ 676,235.16	\$ 150.51	\$ 26.28	\$ 840,601.75	\$ 6,640.40	\$ 0.00	\$ 171,006.99
Generic	2,144	13,734	0.53	\$ 245,000.27	\$ 17.84	\$ 9.52	\$ 281,858.36	\$ 21,376.72	\$ 0.00	\$ 58,234.81
	2,144	18,227	0.71	\$911,548.56	\$50.01	\$35.42	\$1,122,460.11	\$28,017.12	\$0.00	\$229,241.80

Number of Claims



Total Plan Cost





Mail and Retail Claims Analysis

LOCAL 1500 WELFARE FUND

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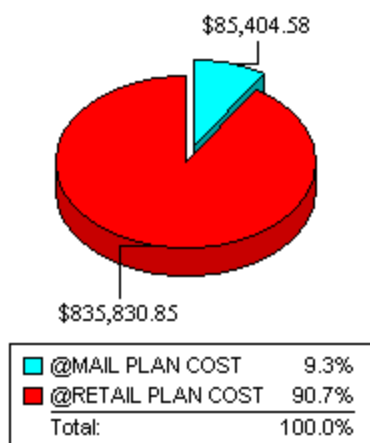
Customer ID: LCL1500

Client ID: LCLSPT

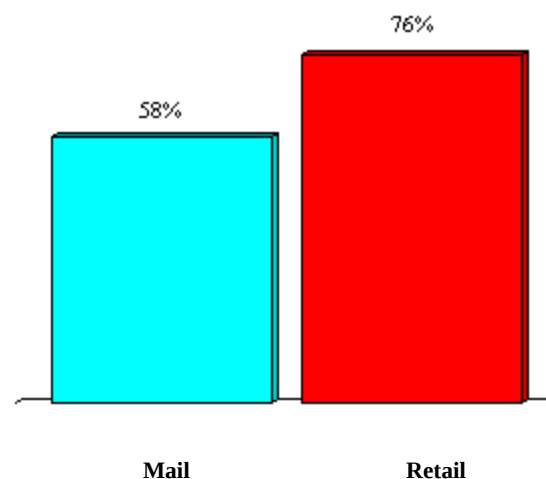
Group ID: All Selected Groups

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Cost Per Claim	PMPM	Ingr Cost	Dispense Fee	Tax	Copay
Mail Order										
Brand	2,144	193	0.01	\$ 68,578.05	\$ 355.33	\$ 2.67	\$ 74,183.01	\$ 0.00	\$ 0.00	\$ 5,604.96
Generic	2,144	266	0.01	\$ 16,826.53	\$ 63.26	\$ 0.65	\$ 18,900.97	\$ 0.00	\$ 0.00	\$ 2,074.44
Total	2,144	459	0.02	\$ 85,404.58	\$ 186.07	\$ 3.32	\$ 93,083.98	\$ 0.00	\$ 0.00	\$ 7,679.40
Retail										
Brand	2,144	4,300	0.17	\$ 607,657.11	\$ 141.32	\$ 23.61	\$ 766,418.74	\$ 6,640.40	\$ 0.00	\$ 165,402.03
Generic	2,144	13,468	0.52	\$ 228,173.74	\$ 16.94	\$ 8.87	\$ 262,957.39	\$ 21,376.72	\$ 0.00	\$ 56,160.37
Total	2,144	17,768	0.69	\$ 835,830.85	\$ 47.04	\$ 32.48	\$ 1,029,376.13	\$ 28,017.12	\$ 0.00	\$ 221,562.40

Mail and Retail Utilization (\$)



Generic Utilization (Number of Claims)





Family Unit Claims Analysis

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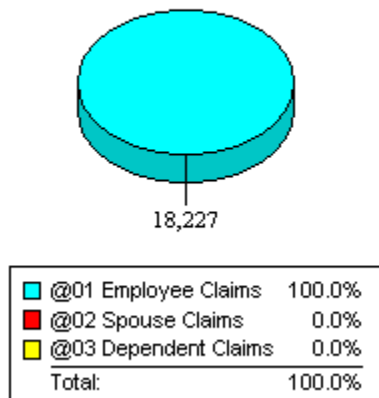
Client ID: LCLSPT

Group ID: All Selected Groups

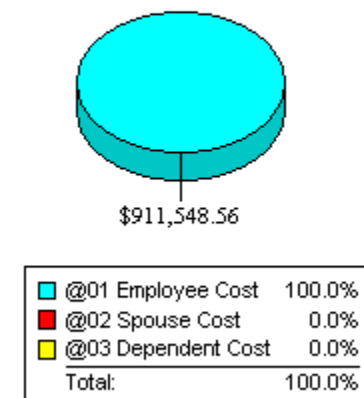
	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Cost Per Claim	PEPM
Per Employee	2,144	18,227	0.71	\$ 911,548.56	\$ 50.01	\$ 35.42

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Cost Per Claim	PMPM
Employees (01)	2,144	18,227	0.71	\$ 911,548.56	\$ 50.01	\$ 35.42
Spouses (02)	0	0	0.00	\$ 0.00	\$ 0.00	\$ 0.00
Dependents (03)	0	0	0.00	\$ 0.00	\$ 0.00	\$ 0.00
Totals	2,144	18,227	0.71	\$ 911,548.56	\$ 50.01	\$ 35.42

Number of Claims



Total Plan Cost





Maintenance Drug Analysis

LOCAL 1500 WELFARE FUND

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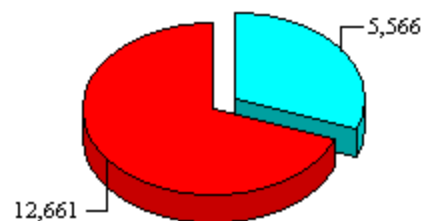
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Client ID: LCLSPT

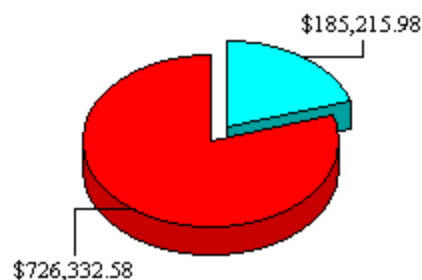
Group ID: All Selected Groups

Pharmacy Type	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Cost Per Claim	PM/PM
ACUTE						
Mail	2,144	26	0.00	\$ 3,521.22	\$ 135.43	\$ 0.14
Retail	2,144	5,540	0.22	\$ 181,694.76	\$ 32.80	\$ 7.06
Totals	2,144	5,566	0.22	\$ 185,215.98	\$ 33.28	\$ 7.20
MAINTENANCE						
Mail	2,144	433	0.02	\$ 81,883.36	\$ 189.11	\$ 3.18
Retail	2,144	12,228	0.48	\$ 644,449.22	\$ 52.70	\$ 25.04
Totals	2,144	12,661	0.49	\$ 726,332.58	\$ 57.37	\$ 28.23

Number of Claims



Total Plan Cost



Maintenance Utilization Costs

